No

Send Sample if required

System Send Offer, and Date sheets to selected suppliers .Devise smart to for them to respond Yes No

Set follow up date

System generates potential customers– Industry or product match

Select Customers

Have product to sell

Client sends Purchase order

We send PO to supplier

Client Accepts

Send Quote to Client

Create a quote

Calculate Selling Price, Calculation to be saved for future Ref. Cost + Transport + Profit = SP

Get Back prices and record prices and availability. System updates automatically Provision for manual update

Generate TAX invoice

Transporter Delivers Product

Send Pick-up slip and Delivery Note to Transporter

Generate Pick –up slip and delivery note

Cilent has acc with us

We have acc with suppliers

Get proforma from supplier and pay supplier

New Product

Log Request, Product name , quantity,date, Who,Delivery Terms, When, packsize, CAO MSDS, grade

Get and record response & follow-up date

Research product and decide industry, Input potential customers

Requote

Client Accepts

Close off enquiry

Create Proforma for client

Confirm payment from client

Yes Yes

System resend reminder automatically on follow-up date

Close off enquiry with customer

Customer interesteddNew Product

Tel Cust and record notes and interest user or not.

No

No

Want to buy

PROTON SUPPLY FLOWSHEET

Change quoted tons

Yes

Yes No No

Yes

Create RFQ for Transport and send to potential Transporters, Pick up point, Product, quantity, delivery point, HaZ ? Pack size

Yes

Yes Yes

No No